

LexisNexis® Dossier Suite

Retrieve and analyze—quickly and easily—the comprehensive company, industry and executive information you need to make better, more informed business decisions

Enter one simple search—either a company name, an industry or an executive’s name—and receive a thorough report with the current, vital facts about existing and prospective customers business partners, vendors, competitors and industries.

Gain deeper insights into companies with whom you do business already *and* find new prospects with the LexisNexis Dossier business intelligence suite.

Having easy access to this comprehensive and reliable information enables you to dig deeper and stay ahead of the competition by making better, more informed decisions.

Strengthen existing business relationships

- Drive business development and maximize sales and marketing programs by keeping one step ahead of changing needs, financial situations, marketplace trends and competitors.
- Track competitors, their businesses, performance and litigation.
- Research possible mergers & acquisitions or joint venture prospects.
- Stay current on industry needs.
- Monitor a competitor’s or prospective partner’s brand and trademark performance.

Target the right business relationships

- Identify and pre-qualify potential customers, and even retrieve customized prospect lists based on specific criteria (i.e., industry, sales, geographic location, earnings and position titles).
- Prepare on-point presentations and reports before meeting with prospects or analyzing business opportunities. The intelligence the LexisNexis Dossier tools provide allows you to have a comprehensive understanding of your customers’ businesses and needs.
- Gain an understanding of a prospective partner’s brands and trademarks.
- Compare and contrast financials on up to five prospects simultaneously to create benchmarks and evaluate relationship risk.

Do your LexisNexis Dossier research anywhere

- On-the-go professionals can navigate Company Dossier, Industry Dossier, and Executive Dossier from mobile devices. LexisNexis® Dossier Mobile lets you research companies, industries and executives—and generate prospect lists—without being tethered to a desktop PC.

Count on powerful company insights with LexisNexis® Company Dossier

LexisNexis Company Dossier reports cover more than 43 million public, private and international companies, including 26 million non-U.S. companies. Getting a report is simple ... just enter the company name or ticker symbol.

Easy-to-browse customizable reports

Each report comes with an easy-to-navigate table of contents and includes details from the extensive universe of authoritative LexisNexis sources, allowing you to link directly to:

- A** Convenient, at-a-glance company overviews.
- B** Articles about target companies in publications from our collection of more than 20,000, such as *The New York Times*®, *The Washington Post*®, *CNN*® and *USA Today*®. View articles, publication type, topic or region.
- C** Parent company and subsidiary information from the *Directory of Corporate Affiliations*™.
- D** Financial, competitive and stock information; mergers & acquisitions; research and analyst reports; and other company reports provided by the most prestigious names in the business including Hoover's®, Standard & Poor's®, Hemscott, Investext Analysts Reports and more.

And currency conversion allows you to convert among six currencies for a more robust view of companies that have an international presence.

- E** Recent U.S., U.K. and Canada case law; Commonwealth case law; Mealey's™ Reports; Martindale-Hubbell® Outside Counsel, Corporate Counsel and Law Directory; and CourtLink® strategic profiles.
- F** Domestic and foreign patents; recent state, federal and international trademarks; and recent U.S. copyrights.
- G** Competitive positioning, research and analyst reports, corporate financials, and mergers & acquisitions.
- H** Now, LexisNexis® Dossier Publishing Manager (sold separately) lets you integrate Dossier reports (or parts thereof) into your organization's intranet, portal, wikis, Web parts/gadgets, e-mails, documents or any internal applications in which you can paste an HTML link. HTML coding is generated dynamically based upon your selection of components for each report.
- I** Detailed financial and government reports (optional—not a part of a Dossier subscription)*.

Company | Executive | Industry | My Research

Reports

- A** Snapshot
- B** In The News
 - > Top Publication
 - > Topic
 - > Region
- C** Parent & Subsidiaries
- D** Financial Information
- E** Legal Information
- F** Intellectual Property Information
- G** References
- H** Custom Report
- I** Include a report on your site
- D&B Business Reports

CITIGROUP INC
Snapshot

Include this report on your site **H**

CITIGROUP INC

Type: Public - Parent
Address: 399 Park Ave., New York, New York 10043, United States
Phone: 1 (212) 559-1000
Fax: 1 (212) 793-3946
DUNS® Number: 19-732-9691
Ticker(s): C
Exchange(s): New York Stock Exchange
Email: investorrelations@ci.com
Internet: www.citigroup.com
Employees: 363,000

Stock Quotes and Charts
Results for C as of: Mar 31, 2009 - 03:13:11 EST
Last Sale 2.53 Net Change 0.22
Source: SunGard PowerData™ (TradeLine®) Pricing and Chart. Quotes delayed at least 15 minutes per the respective stock exchange.

Industry Classification
Primary SIC Code: National commercial banks (6021)
Primary NAICS Code: Commercial Banking (522110)
[All Classifications](#)

Business Description
Citi, the leading global financial services company, has some 200 million customer accounts and does business in more than 100 countries, providing consumers, corporations, governments and institutions with a broad range of financial products and services, including consumer banking and credit, corporate and investment banking, securities brokerage, and wealth management. Citi's major brand names include Citibank, Citifinancial, Primerica, Smith Barney, Banamex, and Hiko.
from SGA Executive Tracker Companies, March 2, 2009 Copyright 2009 Sheila Greco Associates, LLC

Current News
[U.S. mobile banking users to double: Text message use soars in the U.S.](#) - The Calgary Herald (Alberta), March 30, 2009
Technology companies like Svbase and Verisign are looking to tap robust growth in the nascent U.S. mobile banking market as text message use rises and banks aggressively explore ways to save.

Yearly Financials
Currency ▾ Source
NET INCOME (USD) 3,617,000,000 1
NET SALES (USD) 106,681,000,000 2
TOTAL ASSETS (USD) 2,187,631,000,000 3
TOTAL LIABILITIES (USD) 2,074,833,000,000 3
[Download Table](#)
1 from [Worldscope-International Company Profiles](#), March 29, 2009 Copyright 2008 W/D Partners
2 from [CoreData US Institutional Database](#), March 30, 2009 Copyright 2009 Morningstar, Inc.
3 from [Disclosure\(®\) Online Database-US Public Company Profiles](#), March 24, 2009 Copyright 2009 Disclosure Incorporated All Rights Reserved.

Executives

Name	Title
William R. (Bill) Rhodes	Senior Vice Chairman, Chairman, President, and CEO, Citibank N.A. and Citicorp Holdings Inc.
Lewis B. (Lew) Kaden	Vice Chairman

*Dun & Bradstreet® Business Reports are subject to the General Terms and Conditions for use on the Online Services which you have agreed.

Click on the "Create a Company List" tab on the main Company Dossier page ... you can **generate prospect lists of companies** based on criteria you select—revenue, SIC or NAICS, location, etc.—and view your list online or download it into a spreadsheet.

Find industry information with greater precision and speed with LexisNexis® Industry Dossier

LexisNexis Industry Dossier allows you to quickly pinpoint, display and analyze the exact information you need.

- Search by SIC and NAIC at the two- or four-digit level.
- Browse the SIC hierarchy.
- View a side-by-side comparison of the top five companies within an industry by sales.
- Link to LexisNexis Company Dossier profiles to pinpoint companies within a selected industry.

Targeted, clearly organized industry reports

LexisNexis Industry Dossier delivers specialized, in-depth reports that help you investigate various industry dynamics, financial metrics and macroeconomics, all provided in an easy-to-use format.

Reports include:

- A** The top 10 companies by sales within a specific industry with current news coverage, ratio components and market performance indicators.
- B** Details on an industry's competitive landscape, leading companies, even forecast value.
- C** The top 20 mergers by price over the previous 20 months in a given industry.
- D** Names, synopses, last action dates and links to the full text of federal legislation from the U.S. Congress.
- E** Balance sheets, financial ratios and sales ranges within 900 industries representing four million companies Powered by Integra.
- F** Data representing the manufacturing industries; U.S. Census Bureau data organized by state, employee size, product class and more; and links to full reports and individual statistical tables.
- G** Now, LexisNexis Dossier Publishing Manager (sold separately) lets you integrate Dossier reports (or parts thereof) into your organization's intranet, portal, wikis, Web parts/gadgets, e-mails, documents or any internal applications in which you can paste an HTML link. HTML coding is generated dynamically based upon your selection of components for each report.

Any authorized Dossier user in your organization will see the content displayed when they go to the site where you've published the content—or you can create links for one-click access. The reports update automatically, so the information viewed on your site is always current.

Commercial banks, nec

Industry Overview

Division H: Finance, Insurance, and Real Estate > Major Group 60: Depository Institutions > Industry Group 602: Commercial Banks > **Commercial banks, nec (6029)**

Commercial banks (accepting deposits) which do not operate under Federal or State charter.

from SIC Manual, 1/1/87
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Top Companies (Sales)

Ticker	Company	Net Sales (000)	Total Assets (000)	Total Liabilities (000)	Cost of Goods Sold (000)	Net Income (000)
	BARCLAYS BANK PLC	20,777,000	522,253,000	495,393,000	6,823,000	3,279,000
	NATIONAL WESTMINSTER BANK PLC	10,785,000	196,265,000	186,719,000	2,784,000	2,516,000
	BANK OF TOKYO MITSUBISHI LTD	2,002,391,000	92,050,299,000	88,883,714,000	184,314,000	287,108,000
BMA	BANCO MACRO SA	1,056,158	9,487,822	7,998,168	127,274	262,719
CVBF	CVB FINANCIAL CORP	349,918	6,094,262	5,704,923	67,180	71,906
BLX	LATIN AMERICAN EXPORT BANK	85,809	2,736,107	2,079,977	11,939	141,730
ANCX	ACCESS NATIONAL CORP	67,571	644,782	582,487	15,776	7,593
	INDUSTRIAL DEVELOPMENT BANK ISRAEL LTD	66,200	9,078,400	8,570,100	NA	1,400
OCLF	OC FINANCIAL INC	3,690	66,945	60,130	1,236	-615
ANZBY	AUSTRALIA & NEW ZEALAND BANKING GRP LTD	30,039,000	392,613,000	370,565,000	10,123,000	4,180,000

from Disclosure(R) Online Database-US Public Company Profiles, 12/31/07
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Ratio Components

Ticker	Company	P/E	EPS	Return on Sales	Return on Assets	Return on Equity	Debt/Equity	Current Ratio	Quick Ratio	Inventory Turnover	Rec'ables Turnover
	BARCLAYS BANK PLC	NA	NA	16%	1%	12%	0.46	0.82	0.82	NA	0.06
	NATIONAL WESTMINSTER BANK PLC	NA	NA	23%	1%	28%	0.64	0.90	0.90	NA	0.07
	BANK OF TOKYO MITSUBISHI LTD	NA	NA	14%	0%	10%	1.64	1.09	0.83	0.09	0.05
BMA	BANCO MACRO SA	10.11	2.33	25%	3%	18%	0.01	0.85	0.85	NA	0.23

LexisNexis® Executive Dossier— executive insight done right

Gain an in-depth understanding of key decision makers with LexisNexis Executive Dossier and the information it provides on more than 58 million executives.

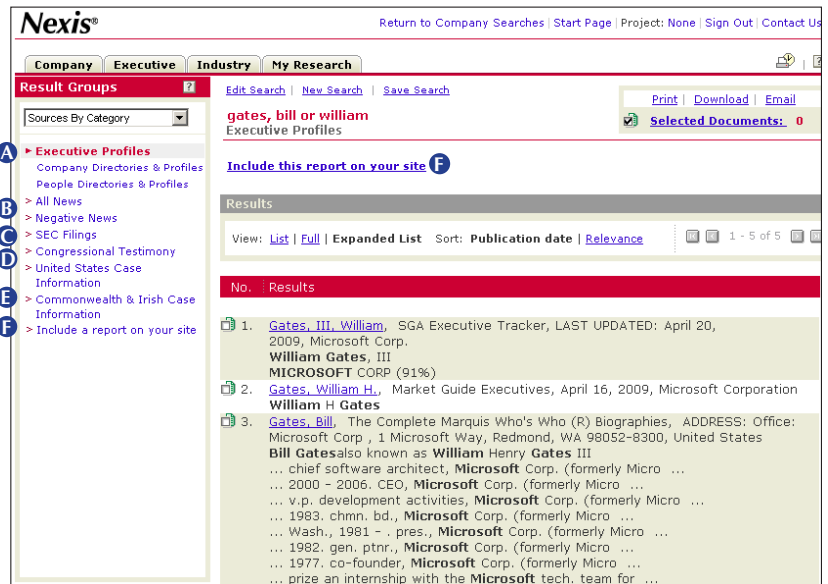
- A** Profile and compensation information from premier sources such as *Standard & Poor's Corporate Register* or *Directors & Executives*, *Dun's Decision Makers*, and *D&B® Executive Affiliations*.
- B** More than 20,000 news sources categorized general and negative.
- C** Current SEC filings by the executive's company in which he/she is mentioned.
- D** Transcripts of U.S. Congressional testimony by the executive.
- E** Cases—U.S., Commonwealth and Irish—in which the executive and/or his/her company are involved.
- F** Now, LexisNexis Dossier Publishing Manager (sold separately) lets you integrate Dossier reports (or parts thereof) into your organization's intranet, portal, wikis, Web parts/gadgets, e-mails, documents, or any internal applications in which you can paste an HTML link. HTML coding is generated dynamically based upon your selection of components for each report.

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LexisNexis Executive Dossier lets you link directly from an executive report to LexisNexis Company Dossier for access to information about the company for which the executive works.

LexisNexis Dossier suite of products makes delivery easy ...

- List-building capability ideal for lead generation activity.
- Delivery of easily customizable reports with Table of Contents and page numbers in PDF or in Microsoft® Word or Excel® formats for easy presentation and/or distribution.
- Ability to seamlessly integrate into your existing workflow application or department portal.
- Transactional access to list, allowing you to gain access to company, industry and executive reports when you need them.



Click on the "Create an Executive List" tab on the main Executive Dossier page ... you can **reach key decision-makers** with a customer target list based on criteria you select—and view your list online or download it into a spreadsheet.

Empower Your Enterprise

See for yourself how LexisNexis can empower you and your organization to make better, more informed business decisions.

For more information, contact your LexisNexis account representative or call 1-800-227-4908.

CORPORATE & PROFESSIONAL SOLUTIONS
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